BUS 300 – Public Relations

Course Description

Surveys the practice of public relations in business, nonprofit organizations, and governmental institutions. Examines the major forms of media used in public relations: news releases, broadcast publicity, public service announcements, and institutional advertising.

Instructional Materials

Seitel, F. P. (2011). *The practice of public relations: 2010 custom edition* (11th ed.). Upper Saddle River, NJ: Prentice Hall – Pearson.

Course Learning Outcomes

- 1. Explain the basic functions of public relations, how it can be used to support corporate goals, and how it can be integrated into marketing strategy.
- 2. Analyze a communication process, identify dysfunctional aspects of the process, and develop action plans to improve the communications.
- 3. Incorporate ethical and legal parameters in planning and executing public relations actions.
- 4. Formulate and plan the implementation of public relations strategies to accomplish stated public relations objectives relative to various publics (media, employees, communities, governments, consumers, and international entities).
- 5. Develop a public relations research plan to analyze audiences, assess alternatives, and develop needed information to support decisions.
- 6. Formulate and plan the implementation of public relations strategies to deal with crisis situations.
- 7. Use technology and information resources to research issues in public relations.
- 8. Write clearly and concisely about public relations issues using proper writing mechanics.